

GENERAL FUND REVENUES

Payments in Lieu of Tax/Transfer In

| | 2019 Actual | 2020 Adopted | 2020 Projected | 2021 Request | 2021 Executive |
|-----------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| Room Tax | 5,883,538 | 5,865,641 | 2,839,476 | 5,865,641 | 4,020,698 |
| CDA | 288,586 | 277,000 | 290,000 | 277,000 | 295,000 |
| Water Utility | 7,143,068 | 7,500,000 | 7,500,000 | 7,500,000 | 7,600,000 |
| Parking Utility | 1,528,636 | 1,759,000 | 1,759,000 | 1,759,000 | 1,150,000 |
| Monona Terrace | 338,200 | 338,200 | 338,200 | 338,200 | 338,200 |
| Golf Enterprise | 196,250 | 175,000 | 175,000 | 175,000 | 200,000 |
| Total | \$ 15,378,278 | \$ 15,914,841 | \$ 12,901,676 | \$ 15,914,841 | \$ 13,603,898 |

Other Local Taxes

| | 2019 Actual | 2020 Adopted | 2020 Projected | 2021 Request | 2021 Executive |
|-------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| Penalties on Delinquent Taxes | 458,793 | 450,000 | 450,000 | 450,000 | 450,000 |
| Prior Year Taxes | - | 40,000 | - | 40,000 | 40,000 |
| Payment in Lieu of Taxes | 932,477 | 950,000 | 828,796 | 950,000 | 834,800 |
| Mobile Home Tax | 91,034 | 85,000 | 85,000 | 85,000 | 85,000 |
| Muni Svc Fee | 69,752 | - | - | - | - |
| Other | - | - | - | - | - |
| Total | \$ 1,552,056 | \$ 1,525,000 | \$ 1,363,796 | \$ 1,525,000 | \$ 1,409,800 |

Fines And Forfeitures

| | 2019 Actual | 2020 Adopted | 2020 Projected | 2021 Request | 2021 Executive |
|--------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| Moving Violations | 504,751 | 500,000 | 375,000 | 500,000 | 500,000 |
| Uniform Citations | 912,348 | 900,000 | 675,000 | 900,000 | 900,000 |
| Parking Violations | 5,035,215 | 5,100,000 | 2,400,000 | 5,100,000 | 3,950,000 |
| Other | 550 | - | - | - | - |
| Total | \$ 6,452,864 | \$ 6,500,000 | \$ 3,450,000 | \$ 6,500,000 | \$ 5,350,000 |

Licenses And Permits

| | 2019 Actual | 2020 Adopted | 2020 Projected | 2021 Request | 2021 Executive |
|------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| Animal Licenses | 100,705 | 110,000 | 110,000 | 110,000 | 110,000 |
| Bicycle Licenses | 20,211 | 20,000 | 20,000 | 20,000 | 20,000 |
| Clerks Licenses | 1,116,013 | 1,260,000 | 800,000 | 1,260,000 | 1,100,000 |
| Other Licenses | 17,928 | 29,000 | 29,000 | 29,000 | 29,000 |
| Building Permits | 4,969,547 | 4,900,000 | 4,600,000 | 4,900,000 | 5,300,000 |
| Street Occupancy Permits | 436,300 | 352,800 | 299,880 | 352,800 | 352,800 |
| Weights and Measures Permits | 213,802 | 225,000 | 191,250 | 225,000 | 225,000 |
| Street Opening Permit | 458,288 | 420,000 | 400,000 | 420,000 | 420,000 |
| Fire Permit | 24,538 | 21,000 | 21,000 | 21,000 | 21,000 |
| Other Permits | 28,081 | 39,120 | 39,120 | 39,120 | 39,120 |
| Total | \$ 7,385,413 | \$ 7,376,920 | \$ 6,510,250 | \$ 7,376,920 | \$ 7,616,920 |

Ungrouped Revenues

| | 2019 Actual | 2020 Adopted | 2020 Projected | 2021 Request | 2021 Executive |
|--------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| Interest on Investments | 4,467,427 | 4,000,000 | 1,300,000 | 4,000,000 | 1,000,000 |
| Other Interest | 1,300,320 | - | - | - | - |
| P-Card Rebates | 401,613 | 325,000 | 401,613 | 325,000 | 325,000 |
| Encroachment Revenue | 389,110 | 370,000 | 333,000 | 370,000 | 370,000 |
| Easement Revenue | 23,225 | 15,000 | 15,000 | 15,000 | 15,000 |
| Sale of Surplus Property | 51,758 | 75,000 | 50,000 | 75,000 | 75,000 |
| TIF Reimbursements | 1,898,000 | - | - | - | - |
| Miscellaneous Revenues | 459,577 | 500,000 | 450,000 | 500,000 | 500,000 |
| Total | \$ 8,991,030 | \$ 5,285,000 | \$ 2,549,613 | \$ 5,285,000 | \$ 2,285,000 |

Intergovernmental Revenues

| | 2019 Actual | 2020 Adopted | 2020 Projected | 2021 Request | 2021 Executive |
|---------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| St Municipal Aid Program | 4,763,269 | 4,763,269 | 4,763,269 | 4,763,269 | 4,403,359 |
| St Utility Aid Payment | 1,341,021 | 1,310,264 | 1,395,711 | 1,310,264 | 1,395,711 |
| St Video Service Provider Aid | | 248,363 | 248,363 | 248,363 | 492,901 |
| St Expenditure Restraint | 7,042,624 | 6,886,978 | 6,886,978 | 6,886,978 | 6,707,774 |
| St Pmt for Municipal Services | 7,619,221 | 8,321,257 | 8,366,922 | 8,321,257 | 8,021,257 |
| St Gen Transportation Aid | 10,232,899 | 11,768,000 | 11,768,000 | 11,768,000 | 11,768,000 |
| St Connecting Highway Aid | 565,827 | 560,000 | 560,000 | 560,000 | 560,000 |
| St Recycling Aid | 804,538 | 805,000 | 805,000 | 805,000 | 805,000 |
| St Exempt Computer Reimb | 3,725,756 | 3,725,756 | 3,725,756 | 3,725,756 | 3,725,756 |
| St Personal Property Exempt Aid | 1,180,476 | 987,284 | 987,284 | 987,284 | 794,092 |
| Fire Insurance Dues Pmt | 1,227,899 | 1,325,000 | 1,325,000 | 1,325,000 | 1,392,737 |
| Other | - | - | - | - | - |
| Total | \$ 38,503,530 | \$ 40,701,171 | \$ 40,832,283 | \$ 40,701,171 | \$ 40,066,587 |

Charges for Services

| | 2019 Actual | 2020 Adopted | 2020 Projected | 2021 Request | 2021 Executive |
|--------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| Court Fees | 6,523 | - | - | - | - |
| Misc Charges | 53,804 | 50,000 | 50,000 | 50,000 | 50,000 |
| Fire Service | 695,101 | 707,412 | 873,534 | 707,412 | 1,704,184 |
| Ambulance Conveyance Fees | 8,738,670 | 7,800,000 | 8,400,000 | 7,800,000 | 9,200,000 |
| Police Service Fees | 50,263 | 70,000 | 70,000 | 70,000 | 70,000 |
| Engineering Service Charges | 920,386 | 850,000 | 850,000 | 850,000 | 850,000 |
| Inspection Fees | 34,345 | 45,000 | 45,000 | 45,000 | 45,000 |
| Cemetery Fees | 271,604 | 265,000 | 265,000 | 265,000 | 265,000 |
| Parks Use Charges | 664,751 | 635,000 | 476,250 | 635,000 | 332,376 |
| Program Principal/Appreciation | 48,724 | - | - | - | - |
| Reimbursement of Expenses | 22,984 | 40,000 | 40,000 | 40,000 | 40,000 |
| Application Fees | 125,140 | 135,000 | 135,000 | 135,000 | 135,000 |
| Cable Franchise Fees | 2,464,415 | 2,251,637 | 2,251,637 | 2,251,637 | 2,001,455 |
| Broadband Franchise Fees | 131,469 | 90,000 | 90,000 | 90,000 | 90,000 |
| Rental of City Property | 558,180 | 450,000 | 337,500 | 450,000 | 450,000 |
| Total | \$ 14,786,359 | \$ 13,389,049 | \$ 13,883,921 | \$ 13,389,049 | \$ 15,233,015 |